



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 40/2026
(*NEW SEASON TEAS ONLY)

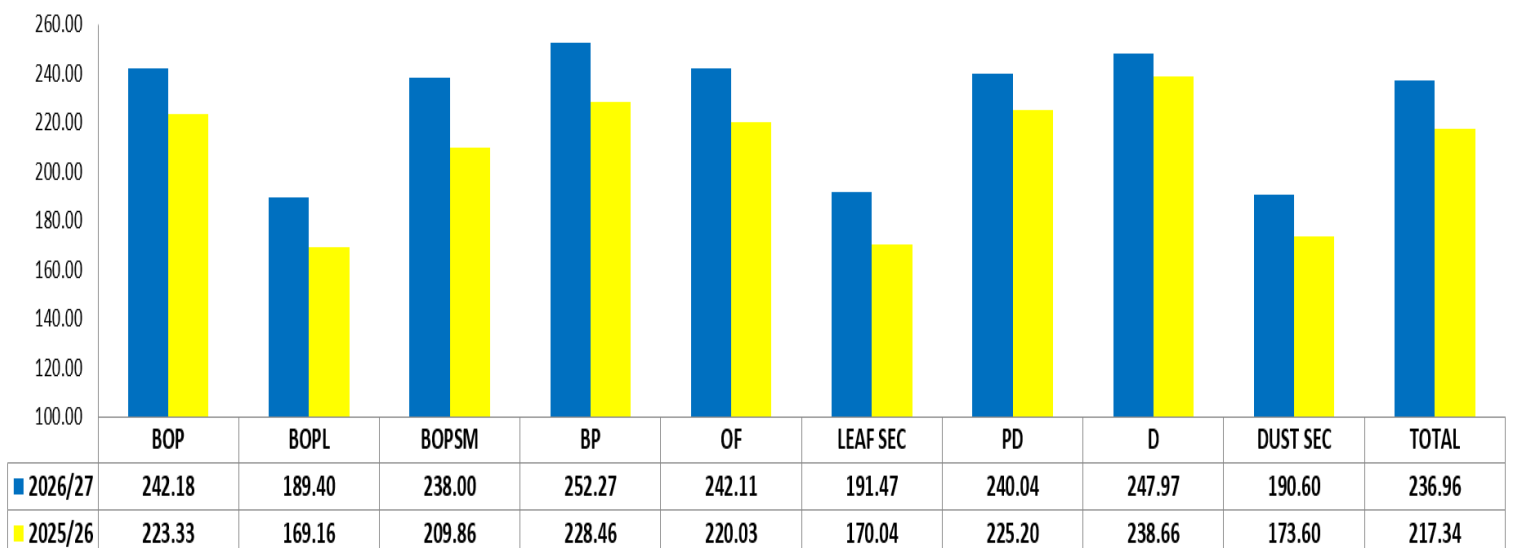
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed good demand.
* Select Clean/liquoring Assams barely steady and tended lower.	* All sorts irregular around last following quality.
* Remainder easier.	

Buying Analysis	
LEAF	DUST
* WI: Operated on liquoring sorts.	* Major blenders: Operated.
* Major blenders: Operated.	* WI: Fair enquiry.
* Internals: Fair support.	* Other Packeteers: Operated.
* Exporters: Operated.	

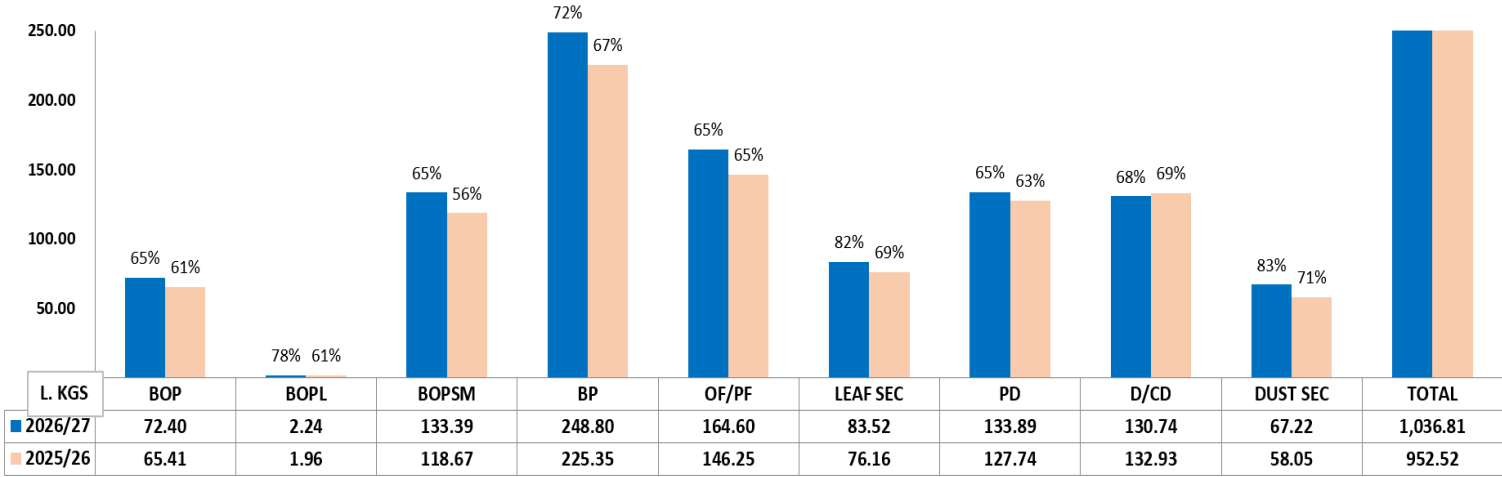
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 40		
	SALE 40	SALE 39	+/-	SALE 39	SALE 38	+/-	SALE 40	SALE 39	+/-	2026/27	2025/26	2024/25
LEAF	210.49	213.12	-2.63	198.63	198.49	0.14	255.77	255.03	0.73	238.76	215.30	258.94
DUST	206.30	205.80	0.50	205.32	189.63	15.69	254.63	258.67	-4.04	233.15	221.41	246.71
TOTAL	209.36	210.81	-1.45	200.84	195.47	5.37	255.38	256.32	-0.94	236.96	217.34	254.74

GTAC AUCTION AVERAGES										
SALE		Sale 33	Sale 34	Sale 35	Sale 36	Sale 37	Sale 38	Sale 39	Sale 40	
LEAF	2026/27	230.50	220.68	221.51	218.18	215.94	214.14	213.12	210.49	
	2025/26	203.28	193.31	196.73	199.21	196.00	198.49	198.63	0.00	
DUST	2026/27	229.51	223.10	217.97	217.66	216.04	209.14	205.80	206.30	
	2025/26	220.99	202.17	197.89	196.64	196.34	189.63	205.32	0.00	
TOTAL	2026/27	230.16	221.57	220.33	218.01	215.97	212.59	210.81	209.36	
	2025/26	209.33	196.52	197.12	198.34	196.11	195.47	200.84	0.00	

GTAC Grade Wise Averages Upto Sale 40



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 40



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 40			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	38,25,547	25,82,231	215.66	33%	38,34,590	26,77,586	217.85	30%	6,85,68,030	4,72,06,167	245.12	31%
FANNINGS	14,06,616	9,30,155	217.76	34%	14,32,838	9,26,034	219.69	35%	2,54,60,664	1,64,60,199	242.11	35%
LEAF SEC.	5,73,797	4,76,218	168.25	17%	5,45,008	4,36,759	170.17	20%	81,28,650	68,29,955	186.68	16%
LEAF TOTAL	58,05,961	39,88,604	210.49	31%	58,12,435	40,40,380	213.12	30%	10,21,57,345	7,04,96,320	238.76	31%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	16,97,765	11,11,257	219.58	35%	21,05,006	13,86,667	218.79	34%	3,99,32,546	2,64,63,198	243.96	34%
DUST SEC.	4,44,331	3,62,333	165.57	18%	6,02,200	4,81,309	168.37	20%	80,95,280	67,21,889	190.60	17%
DUST TOTAL	21,42,096	14,73,591	206.30	31%	27,07,206	18,67,976	205.80	31%	4,80,27,826	3,31,85,087	233.15	31%
TOTAL	79,48,057	54,62,195	209.36	31%	85,19,641	59,08,356	210.81	31%	15,01,85,171	10,36,81,407	236.96	31%

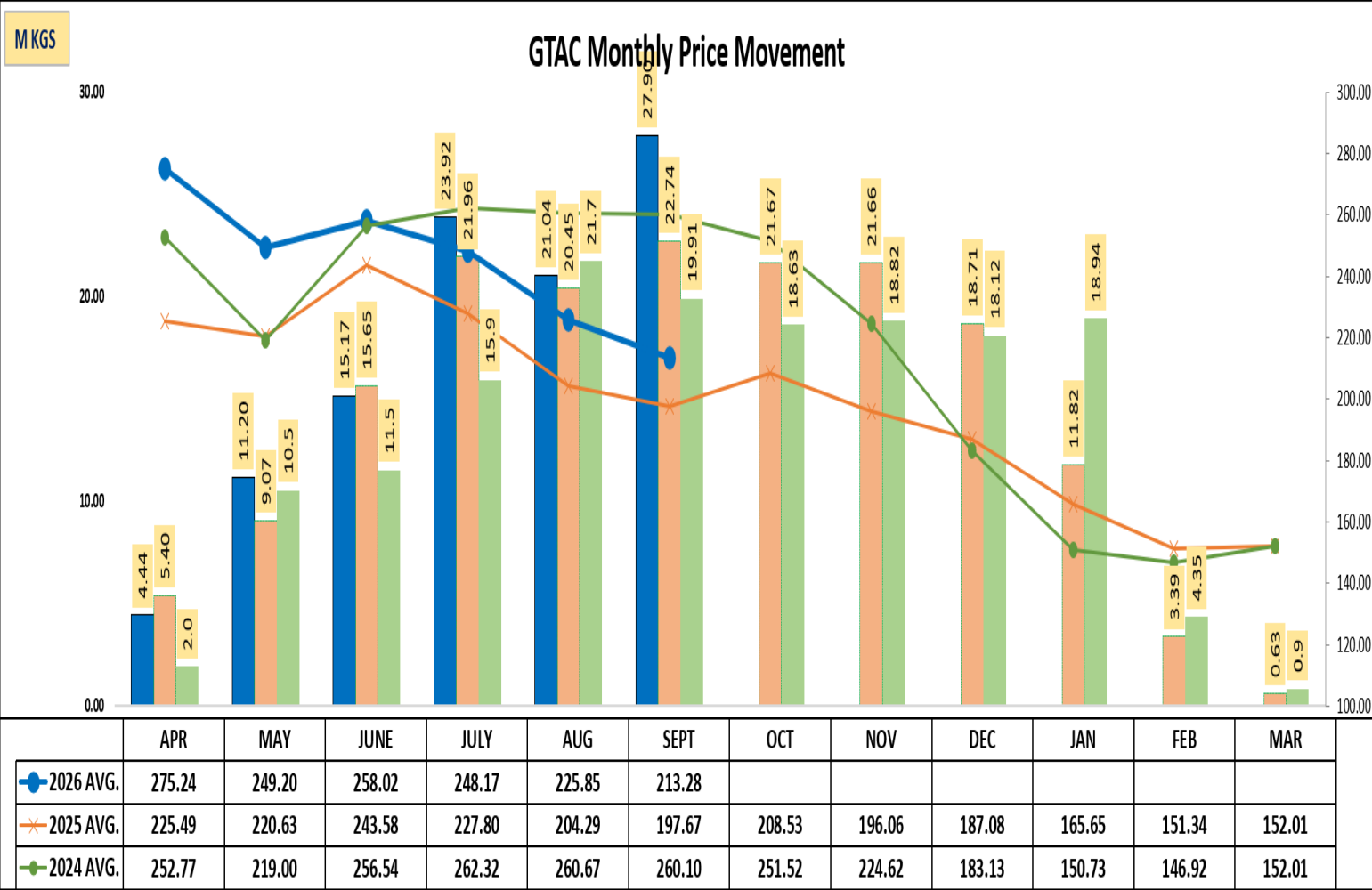
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 40			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	58,05,961	39,88,604	210.49	31%	58,12,435	40,40,380	213.12	30%	10,21,57,345	7,04,96,320	238.76	31%
2025/26	51,81,242	37,57,726	198.63	27%	57,46,903	38,36,544	198.49	33%	9,96,35,770	6,33,79,652	215.30	36%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	21,42,096	14,73,591	206.30	31%	27,07,206	18,67,976	205.80	20580%	4,80,27,826	3,31,85,087	233.15	31%
2025/26	27,36,629	18,51,138	205.32	32%	29,56,816	19,89,887	189.63	33%	4,77,75,656	3,18,72,149	221.41	33%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	79,48,057	54,62,195	209.36	31%	85,19,641	59,08,356	210.81	31%	15,01,85,171	10,36,81,407	236.96	31%
2025/26	79,17,871	56,08,864	200.84	29%	87,03,718	58,26,431	195.47	33%	14,74,11,426	9,52,51,801	217.34	35%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 40			2026/27		UPTO SALE 40		
	SALE 40	SALE 39	2026/27	2025/26	2024/25	SALE 40	SALE 39	2026/27	2025/26	2024/25
BELOW 150	7	5	3	23	6	11	10	4	20	8
BETWEEN 151.00-200.00	43	41	30	25	15	41	40	29	25	20
BETWEEN 201.00-250.00	30	31	29	21	28	29	34	33	21	27
BETWEEN 251.00-300.00	14	18	22	17	23	14	12	21	18	20
BETWEEN 301.00-350.00	3	4	12	10	17	2	3	10	10	16
BETWEEN 351.00-400.00	2	1	4	2	9	2	1	2	4	7
ABOVE 400.00	1	0	1	1	2	0	0	1	2	2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
42	1,37,782	25,291	1,63,073	1,12,675	46,462	1,59,137	25,107	-21,171	3,936
44	1,39,970	49,624	1,89,594	1,39,962	53,814	1,93,776	8	-4,190	-4,182
45	1,39,542	50,324	1,89,866	1,42,727	49,397	1,92,124	-3,185	927	-2,258
TOTAL	2,77,752	74,915	3,52,667	2,52,637	1,00,276	3,52,913	25,115	-25,361	-246



* Please note September 2026-27 Price is calculated on SALE 36,37,38,39,40 Only

GTAC BUYING FOR THE SALE 40											
	LEAF			DUST				TOTAL			
OFFER	58,05,960.5		Kgs	OFFER	21,42,096.3		Kgs	OFFER	79,48,056.8		Kgs
SOLD	39,88,604.0		Kgs	SOLD	14,73,589.0		Kgs	SOLD	54,62,193.0		Kgs
SOLD %	69%			SOLD %	69%			SOLD %	69%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	5,31,569	180.22	13%	TCPL	2,93,118	198.67	20%	TCPL	8,24,687	186.78	15%
HUL	3,58,402	213.02	9%	HUL	3,09,443	237.80	21%	HUL	6,67,845	224.50	12%
W.India	8,64,517	226.82	22%	W.India	1,31,831	236.33	9%	W.India	9,96,348	228.08	18%
WI.Pack	1,00,742	233.29	3%	WI.Pack	85,286	200.48	6%	WI.Pack	1,86,028	218.25	3%
N.India	7,24,910	219.00	18%	N.India	1,32,139	198.51	9%	N.India	8,57,049	215.84	16%
NI.Pack	1,88,819	219.90	5%	NI.Pack	21,556	193.94	1%	NI.Pack	2,10,375	217.24	4%
Packeteers	2,39,269	176.53	6%	Packeteers	1,67,631	165.51	11%	Packeteers	4,06,900	171.99	7%
C.India	72,165	248.46	2%	C.India	37,664	207.66	3%	C.India	1,09,829	234.47	2%
Exports	1,47,037	199.94	4%	Exports	34,272	185.92	2%	Exports	1,81,309	197.29	3%
Local	2,69,291	195.64	7%	Local	1,14,654	178.94	8%	Local	3,83,945	190.65	7%
S.India	1,25,863	224.93	3%	S.India	1,34,065	217.38	9%	S.India	2,59,928	221.04	5%
Others	3,66,020	210.29	9%	Others	11,930	160.65	1%	Others	3,77,950	208.72	7%
TOTAL	39,88,604	210.49	100%	TOTAL	14,73,589	206.30	100%	TOTAL	54,62,193	209.36	100%

GTAC ASSAM BATTING ORDER UPTO SALE 40						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,02,745	484.65	1	95,730	489.46
DECKIAJULI	2	2,43,277	470.69	4	2,81,817	399.44
HATIMARA	3	2,61,141	425.31	3	2,60,766	418.61
HALMARI	4	2,97,952	411.55	2	2,86,459	423.59
SOTAI	5	83,888	410.66	13	32,645	341.75
BANAMALIE	6	1,30,503	370.69	5	97,104	376.67
KAMARBUND	7	1,34,367	367.37	6	1,42,283	357.43
GELAKEY	8	1,93,331	361.37	10	1,80,584	346.45
DEOHALL	9	4,71,158	352.87	19	4,47,869	331.55
DOOMNI	10	6,25,686	350.29	11	5,32,477	345.75
DEHA	11	2,54,502	350.07	18	2,15,389	332.67
DOOLAHAT	12	80,170	349.89	7	1,47,154	356.38
LOHPOHIA	13	95,892	343.72	16	77,009	338.34
GHILLIDARY	14	1,14,457	343.13	15	1,09,748	339.36
BONPITHA	15	48,751	340.38		21,442	304.99
KEYHUNG	16	55,607	338.39	12	83,274	345.63
HUNWAL	17	40,330	338.15	8	73,202	355.95
CHARAIDEOPREMIUM	18	1,57,815	333.49	31	2,08,715	318.59
DEKORAI	19	1,04,734	333.14	29	52,095	318.94
BOCHAPATHAR	20	62,508	331.80	36	71,409	316.16
DIROK	21	1,07,566	329.45	42	59,435	304.00
KHONA	22	1,44,650	327.86	20	1,93,733	329.31
DUFLATING	23	1,13,193	326.79	14	1,33,411	341.44
HIRAJULI	24	86,571	324.75	9	89,963	353.45
BETTYBARI	25	5,15,442	323.18	34	5,59,994	317.10

* Above 30 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 40						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	2,50,779	499.21	1	2,13,392	496.55
DECKIAJULI	2	2,43,277	470.69	6	2,81,817	399.44
GATOONGA	3	2,58,941	463.82	2	2,04,464	444.83
MOKRUNG	4	1,20,727	430.96	5	1,01,541	411.75
HATIMARA	5	2,61,141	425.31	4	2,60,766	418.61
HALMARI	6	4,05,246	420.31	3	4,69,791	420.75
SOTAI	7	83,888	410.66	21	32,645	341.75
BEHUBOR	8	41,696	399.48	7	52,912	397.24
SALKATHONI	9	1,88,643	386.81	8	2,37,683	385.75
BANAMALIE	10	1,30,503	370.69	9	97,104	376.67
KAMARBUND	11	1,34,367	367.37	14	1,42,283	357.43
DOOMURDULLUNG	12	2,81,903	363.11	13	2,68,696	359.35
HAJUA	13	2,44,208	362.20	16	2,38,644	350.52
GELAKEY	14	1,93,331	361.37	17	1,80,584	346.45
GHILLIDARY	15	1,33,914	357.80	22	1,13,491	340.56
DEOHALL	16	4,71,158	352.87	26	4,47,869	331.55
DOOLAHAT	17	2,69,063	352.68	10	3,19,468	372.38
DOOMNI	18	6,25,686	350.29	18	5,38,414	345.47
DEHA	19	2,54,502	350.07	25	2,15,389	332.67
BORJAN	20	2,21,891	347.61	11	2,55,474	362.85
LOHPOHIA	21	95,892	343.72	23	77,009	338.34
KHARIKATIA	22	3,44,813	342.27	12	2,76,838	359.96
BONPITHA	23	48,751	340.38		21,442	304.99
KOOMTAI(B)	24	12,33,679	338.60	20	9,12,775	343.56
JAMIRAH	25	81,699	338.48	28	93,167	328.71

* Above 30 K

Follow us on:

